AGENDA

Lake Park Harbor Marina Advisory Board

Town of Lake Park, Florida BOARD MEETING

September 1, 2005 7:30pm Lake Park Town Hall 535 Park Ave.

- A. Call to Order
- B. Pledge of Allegiance
- C. Roll Call

James DuBois (Chairman) Ronnie Lee Cohen (Secretary) Joseph Sibley (Member) Janice Branyan (Member)

Jim Knox (Member)
Kelleen Allen (First Alternate)
James Lloyd (Second Alternate)
Commissioner Jeff Carey (Liaison)

- D. Approval of Agenda Additions/Deletions -
- E. Approval of Minutes May 5, June 2, July 7 & August 4, 2005
- F. <u>Public Comment</u> Any member of the public wishing to address the Board shall, for the record, please approach the podium; and state their name and address into the microphone. Although no formal time limit has been declared, the Board requests in the interest of time that comments be held to approximately three minutes.
- G. Presentations

Marina Manager, Patience Cohn - Progress Report & Budget Recommendation Comments (attachment)

Gregg Dowling Lake Park Recreation Dept. - Fishing Tournament Discussion

H. Old Business

Brick Pavers

I. New Business

For Discussion -Events Room Furniture

- 1. Classroom style with table and chairs
- 2. Lounge with several couches and comfortable chairs
- J. Member Comments
- K. Adjournment

| Seasonal Monthly Rate - Oct 1- May 1 | 30' | 40' | 45' | 50' | 60' |
|--|-------|-------|-------|-------|-------------------------------------|
| Loggerhead (Soverel) | | 21.12 | 21.84 | 21.16 | 23.32 |
| New Port Cove | 21.00 | 21.15 | 21.49 | | 21.70 |
| Riviera Beach Marina | | 17.70 | 17.70 | 17.70 | 17.70 |
| Sailfish Marina | 50.00 | 76.50 | 76.50 | 76.50 | 76.50 |
| Old Port Cove * rate increase due in Aug | | 31.75 | | 30.90 | 34.67 |
| Palm Harbor Marina | 40.50 | 40.50 | 40.50 | 40.50 | 40.50 |
| AVERAGE RATE | 37.16 | 34.79 | 35.61 | 37.35 | 35.73 |
| LAKE PARK Recommended rate | 25.00 | 27.00 | 28.00 | 32.50 | 31.00 fixed 34.00 floating |

| Annual Rate | 30' | 40" | 45' | 50' | 60° |
|--|-------|-------|-------|-------|-------------------------------------|
| Loggerhead (Soverel) | 12.00 | 14.20 | 15.42 | 15.38 | 17.12 |
| New Port Cove | 14.37 | 14.45 | 14.60 | | 14.80 |
| Riviera Beach Marina | | 17.70 | 17.70 | 17.70 | 17.70 |
| Sailfish Marina | 21.90 | 18.75 | 19.40 | 23.22 | 26.13 |
| Old Port Cove * rate increase due in Aug | | 18.38 | | 16.90 | 19.33 |
| Palm Harbor Marina | 21.00 | 21.00 | 21.00 | 21.00 | 21.00 |
| AVERAGE RATE | 17.32 | 17.41 | 17.62 | 18.84 | 19,34 |
| LAKE PARK Recommended RATE | 15.00 | 16.00 | 16.50 | 20.00 | 18.00 fixed 21.00 floating |

To maintain original budget recommendations with a single annual rate = \$17.62

100% occupancy @ \$18.00 per ft per month = \$946,080.00

80% occupancy @ \$18.00 per ft per month = \$756,864.00

Seasonal monthly rate \$31.00 Off Seasonal monthly rate \$15.50 May 1st – Sept. 30th

Transient rate \$1.75 per ft per day plus Electric charge of \$6.00 per 30 amp cord & \$8.00 per 50 amp cord

Marina Board Budget recommendations

 Increase utility fee from \$10.00 to \$15.00 – This will represent an increase to revenue of \$6,120.00 assuming 100% occupancy annually.

2. Increase KWH electric charge from .11 to .18 cents - Requires legal opinion-Public Service Commission Chapter 25-6 (b) Any fees or charges collected by a customer of record for electricity billed to the customer's account by the utility, whether based on the use of sub-metering or any other allocation method, shall be determined in a manner which reimburses the customer of record for no more than the customer's actual cost of electricity.

3. Eliminate marina provided uniforms and require employees to purchase their own at cost. This will represent a decrease to expenses of \$6,000.00. Staffs opinion is that uniforms provide a professional image to the marina and provides employees with necessary equipment to perform jobs safely. This item includes foul weather gear, non-slip safety shoes, etc.

Add clause to marina contract to provide for 10% rate increase April 1st. This
would represent an increase to revenue of \$38,577.50 provided all slips remained
occupied. April is the end of the winter season and the other area marina will

begin to offer summer discount rates at this same time.

 Reduce budgeted amount of contractual services for landscaping and fertilizationa reduction of 40% would represent \$18,000.00 savings. While true these services have yet to be bid so costs are only estimate.